

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

Region	State	Name	Type	Recognition Level	Investment Amount	NAR 30%	Date Rec'd	New v Sustain
Region 1	CT	EASTERN CONNECTICUT ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/15/2017	Sustain
Region 1	CT	GREATER FAIRFIELD BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/1/2017	Sustain
Region 1	CT	LITCHFIELD COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/24/2017	Sustain
Region 1	CT	MID-FAIRFIELD COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/24/2017	Sustain
Region 1	CT	NORTHERN FAIRFIELD COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/15/2017	Sustain
Region 1	CT	RIDGEFIELD BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/31/2017	Sustain
Region 1	MA	GREATER BOSTON REAL ESTATE BOARD	Local	Sterling R	\$1,000.00	\$1,000.00	5/11/2017	Sustain
Region 1	MA	MASSACHUSETTS ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$5,000.00	5/11/2017	Sustain
Region 1	MA	PLYMOUTH & SOUTH SHORE ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$1,000.00	3/1/2017	Sustain
Region 1	MA	REALTORS® ASSOCIATION OF SOUTHEASTERN MASSACHUSETTS	Local	Sterling R	\$1,000.00	\$1,000.00	3/3/2017	Sustain
Region 1	MA	WORCESTER REGIONAL ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	4/14/2017	Sustain
		REGION 1 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$15,000.00	\$10,800.00		
		REGION 1 TOTAL SOFT DOLLAR INVESTMENTS			\$15,000.00	\$10,800.00		
Region 2	NJ	CAPE MAY COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	1/13/2017	Sustain
Region 2	NJ	Cape May County MLS	MLS	Sterling R	\$1,000.00	\$300.00	1/13/2017	Sustain
Region 2	NJ	CUMBERLAND COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,680.00	\$504.00	3/22/2017	Sustain
Region 2	NJ	HUNTERDON/SOMERSET ASSOCIATION OF REALTORS®	Local	Crystal R	\$3,500.00	\$1,050.00	3/19/2017	Sustain
Region 2	NJ	MIDDLESEX COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	3/25/2017	Sustain
Region 2	NJ	OCEAN CITY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/24/2017	Sustain
Region 2	NY	BUFFALO NIAGARA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/17/2017	Sustain
Region 2	NY	Central New York Information S	Affiliate	Golden R	\$5,000.00	\$1,500.00	5/28/2017	New
Region 2	NY	GREATER ROCHESTER ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	1/26/2017	Sustain
Region 2	NY	Multiple Listing Service of Ulster County	MLS	Sterling R	\$2,000.00	\$600.00	4/27/2017	Sustain
Region 2	NY	New York CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 2	NY	NYS Assn of REALTORS	State	Platinum R	\$10,000.00	\$10,000.00	3/2/2017	New
Region 2	NY	NYSAR Real Estate Services, Inc.	Affiliate	Platinum R	\$10,000.00	\$10,000.00	3/2/2017	Sustain
Region 2	NY	Upstate New York REIS	Affiliate	Golden R	\$5,000.00	\$1,500.00	1/26/2017	Sustain
Region 2	NY	WNY Real Estate	Affiliate	Crystal R	\$2,500.00	\$750.00	4/17/2017	Sustain
Region 2	PA	GREATER SCRANTON BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/3/2017	Sustain
Region 2	PA	Pennsylvania Assoc. of REALTOR	State	Platinum R	\$10,000.00	\$3,000.00	4/5/2017	Sustain
Region 2	PA	PIKE WAYNE ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	6/3/2017	Sustain
Region 2	PA	READING-BERKS ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/3/2017	Sustain
		REGION 2 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$38,680.00	\$18,604.00		

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

		REGION 2 TOTAL FOR AFFILIATES & OTHERS			\$26,500.00	\$15,650.00		
		REGION 2 TOTAL SOFT DOLLAR INVESTMENTS			\$65,180.00	\$34,254.00		
Region 3	MD	BAY AREA ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	3/7/2017	Sustain
Region 3	MD	CARROLL COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/19/2017	Sustain
Region 3	MD	FREDERICK COUNTY ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/11/2017	Sustain
Region 3	MD	GREATER BALTIMORE BOARD OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$10,000.00	2/14/2017	Sustain
Region 3	MD	GREATER CAPITAL AREA ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$8,250.00	4/1/2017	Sustain
Region 3	MD	HARFORD COUNTY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 3	MD	HOWARD COUNTY ASSOCIATION OF REALTORS®	Local	Crystal R	\$3,285.00	\$985.50	3/7/2017	Sustain
Region 3	MD	MARYLAND ASSOCIATION OF REALTORS® INC	State	Golden R	\$5,000.00	\$5,000.00	1/29/2017	Sustain
Region 3	MD	Paragon Title & Escrow Co	Affiliate	Crystal R	\$2,500.00	\$750.00	3/7/2017	New
Region 3	MD	PRINCE GEORGES COUNTY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$5,000.00	5/8/2017	Sustain
Region 3	MD	SOUTHERN MARYLAND ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	1/23/2017	Sustain
Region 3	MD	Women's Council of Baltimore	Affiliate	Sterling R	\$1,500.00	\$450.00	4/11/2017	New
Region 3	MD	Women's Council of REALTORS - Anne Arundel Chapter	Affiliate	Sterling R	\$1,000.00	\$300.00	3/7/2017	New
Region 3	VA	FREDERICKSBURG AREA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	2/17/2017	Sustain
Region 3	VA	LYNCHBURG ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/14/2017	Sustain
Region 3	VA	NORTHERN NECK ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/1/2017	New
Region 3	VA	NORTHERN VIRGINIA ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	2/16/2017	Sustain
Region 3	VA	PRINCE WILLIAM ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	3/29/2017	Sustain
Region 3	VA	REIN	Affiliate	Crystal R	\$2,500.00	\$750.00	1/24/2017	New
Region 3	VA	RICHMOND ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/12/2017	Sustain
Region 3	VA	ROANOKE VALLEY ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	1/26/2017	Sustain
Region 3	VA	Virginia Association of REALTORS®	State	Platinum R	\$54,411.39	\$1,500.00	2/16/2017	Sustain
Region 3	VA	WILLIAMSBURG AREA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	1/24/2017	Sustain
		REGION 3 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$126,696.39	\$42,435.50		
		REGION 3 TOTAL FOR AFFILIATES & OTHERS			\$7,500.00	\$2,250.00		
		REGION 3 TOTAL SOFT DOLLAR INVESTMENTS			\$134,196.39	\$44,685.50		
Region 4	KY	GREATER LOUISVILLE ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$2,500.00	1/20/2017	Sustain
Region 4	KY	KENTUCKY ASSOCIATION OF REALTORS®	State	Crystal R	\$2,500.00	\$2,500.00	3/15/2017	Sustain
Region 4	KY	NORTHERN KENTUCKY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	1/27/2017	Sustain
Region 4	NC	NORTH CAROLINA ASSOCIATION OF REALTORS®	State	Platinum R	\$10,000.00	\$10,000.00	4/20/2017	Sustain
Region 4	SC	GREATER COLUMBIA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$2,150.00	\$645.00	6/1/2017	New
Region 4	SC	MLS of Greenville	MLS	Golden R	\$5,000.00	\$1,500.00	4/2/2017	Sustain
Region 4	SC	PIEDMONT REGIONAL ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/20/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

Region 4	SC	Piedmont Regional MLS	MLS	Sterling R	\$1,000.00	\$300.00	4/20/2017	Sustain
Region 4	TN	CENTRAL WEST TENNESSEE ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	4/10/2017	Sustain
Region 4	TN	GREATER NASHVILLE ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	6/1/2017	New
Region 4	TN	MEMPHIS AREA ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	4/17/2017	Sustain
Region 4	TN	TENNESSEE ASSOCIATION OF REALTORS® INC	State	Platinum R	\$10,000.00	\$3,000.00	3/23/2017	Sustain
		REGION 4 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$41,650.00	\$23,695.00		
		REGION 4 TOTAL FOR AFFILIATES & OTHERS			\$6,000.00	\$1,800.00		
		REGION 4 TOTAL SOFT DOLLAR INVESTMENTS			\$47,650.00	\$25,495.00		
Region 5	AL	Alabama RLI Chapter No. 16	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	New
Region 5	AL	CULLMAN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/2/2017	Sustain
Region 5	AL	HUNTSVILLE AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$2,000.00	\$600.00	3/15/2017	Sustain
Region 5	AL	MARSHALL COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	Sustain
Region 5	AL	MONTGOMERY AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$2,341.00	\$702.30	2/26/2017	Sustain
Region 5	AL	MORGAN COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	Sustain
Region 5	FL	Center State Bank	Affiliate	Sterling R	\$1,000.00	\$300.00	4/21/2017	New
Region 5	FL	Commercial Investment Division of Sarasota Assn.,	Affiliate	Sterling R	\$1,000.00	\$300.00	3/13/2017	Sustain
Region 5	FL	EAST POLK COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/10/2017	New
Region 5	FL	First Florida Insurance Networ	Affiliate	Sterling R	\$1,000.00	\$300.00	4/21/2017	New
Region 5	FL	ORRA SGS, Inc.	Affiliate	Crystal R	\$2,500.00	\$750.00	6/3/2017	Sustain
Region 5	FL	Pinellas Realtor Organization®	Local	Platinum R	\$10,000.00	\$3,000.00	3/1/2017	Sustain
Region 5	FL	REALTORS® ASSOCIATION OF THE PALM BEACHES INC	Local	Platinum R	\$10,000.00	\$3,000.00	4/21/2017	Sustain
Region 5	FL	Space Coast Realtors®	Local	Golden R	\$5,000.00	\$1,500.00	3/1/2017	Sustain
Region 5	FL	WEST VOLUSIA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	1/24/2017	Sustain
Region 5	GA	CHEROKEE ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$3,925.00	\$1,177.50	5/18/2017	Sustain
Region 5	GA	GEORGIA ASSOCIATION OF REALTOR	State	Platinum R	\$10,000.00	\$3,000.00	3/24/2017	Sustain
Region 5	MS	GOLDEN TRIANGLE ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/22/2017	Sustain
Region 5	MS	HATTIESBURG AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/15/2017	Sustain
Region 5	MS	JACKSON ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	3/8/2017	Sustain
Region 5	MS	Mississippi Association REALTO	State	Sterling R	\$1,000.00	\$300.00	6/1/2017	New
Region 5	MS	NORTHWEST MISSISSIPPI ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/14/2017	Sustain
Region 5	MS	REALTOR Service Corp	MLS	Sterling R	\$1,000.00	\$300.00	4/14/2017	Sustain
Region 5	MS	The Multiple Listing Service of Jackson, Mississippi, Inc.	MLS	Crystal R	\$2,500.00	\$750.00	3/8/2017	Sustain
		REGION 5 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$58,266.00	\$17,479.80		
		REGION 5 TOTAL FOR AFFILIATES & OTHERS			\$9,000.00	\$2,700.00		
		REGION 5 TOTAL SOFT DOLLAR INVESTMENTS			\$67,266.00	\$20,179.80		

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

Region 6	MI	ANN ARBOR AREA BOARD OF REALTORS®	Local	Sterling R	\$1,150.00	\$310.50	1/6/2017	Sustain
Region 6	MI	GRAND RAPIDS ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	5/12/2017	New
Region 6	MI	GREATER KALAMAZOO ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/25/2017	Sustain
Region 6	MI	GREATER METROPOLITAN ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	6/1/2017	Sustain
Region 6	MI	MASON OCEANA MANISTEE BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/15/2017	Sustain
Region 6	MI	Michigan REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	3/21/2017	New
Region 6	MI	NORTH OAKLAND COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	Sustain
Region 6	MI	WEST CENTRAL ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/3/2017	Sustain
Region 6	MI	WEST MICHIGAN LAKESHORE ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	4/3/2017	Sustain
Region 6	MI	Womens Council of Realtors-BB	Affiliate	Sterling R	\$1,000.00	\$300.00	4/3/2017	Sustain
Region 6	MI	Women's Council of REALTORS-Greater Rochester	Affiliate	Sterling R	\$1,000.00	\$300.00	3/31/2017	Sustain
Region 6	MI	Women's Council of REALTORS-Lakeshore Chapter	Affiliate	Sterling R	\$1,000.00	\$300.00	3/31/2017	Sustain
Region 6	OH	Ohio CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
		REGION 6 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$34,150.00	\$10,210.50		
		REGION 6 TOTAL FOR AFFILIATES & OTHERS			\$4,000.00	\$1,900.00		
		REGION 6 TOTAL SOFT DOLLAR INVESTMENTS			\$38,150.00	\$12,110.50		
Region 7	IL	CHAMPAIGN COUNTY ASSOCIATION OF REALTORS	Local	Sterling R	\$2,000.00	\$600.00	3/7/2017	Sustain
Region 7	IL	EGYPTIAN BOARD OF REALTORS INC	Local	Sterling R	\$1,660.00	\$498.00	2/6/2017	Sustain
Region 7	IL	GREATER GATEWAY ASSOCIATION OF REALTORS INC	Local	Crystal R	\$2,700.00	\$810.00	2/6/2017	Sustain
Region 7	IL	HEARTLAND REALTOR ORGANIZATION	Local	Crystal R	\$2,500.00	\$750.00	2/6/2017	Sustain
Region 7	IL	Heyl, Royster, Voelker & Allen	Affiliate	Sterling R	\$1,000.00	\$300.00	2/13/2017	New
Region 7	IL	MAINSTREET ORGANIZATION OF REALTORS	Local	Golden R	\$6,700.00	\$2,010.00	3/7/2017	Sustain
Region 7	IL	MRED	MLS	Platinum R	\$10,000.00	\$3,000.00	2/6/2017	Sustain
Region 7	IL	REALTOR ASSOCIATION OF THE FOX VALLEY, INC	Local	Sterling R	\$1,700.00	\$510.00	2/6/2017	Sustain
Region 7	IL	THREE RIVERS ASSOCIATION OF REALTORS INC	Local	Crystal R	\$2,500.00	\$750.00	2/6/2017	Sustain
Region 7	IL	WCR - WOMENS COUNCIL OF REALTO	Affiliate	Sterling R	\$1,000.00	\$300.00	3/7/2017	Sustain
Region 7	IL	Women's Council of REALTORS Rockford	Affiliate	Sterling R	\$1,000.00	\$300.00	5/22/2017	Sustain
Region 7	IN	Berkshire Hathaway HomeService	Affiliate	Sterling R	\$1,000.00	\$300.00	4/10/2017	New
Region 7	IN	F.C. Tucker Company	Affiliate	Sterling R	\$1,000.00	\$300.00	4/20/2017	Sustain
Region 7	IN	F.C. Tucker Company, Indianapolis	Affiliate	Sterling R	\$1,000.00	\$300.00	6/1/2017	New
Region 7	WI	LAKES AREA REALTORS® ASSOCIATION INC	Local	Sterling R	\$1,000.00	\$1,000.00	3/29/2017	Sustain
		REGION 7 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$20,760.00	\$6,928.00		
		REGION 7 TOTAL FOR AFFILIATES & OTHERS			\$16,000.00	\$4,800.00		
		REGION 7 TOTAL SOFT DOLLAR INVESTMENTS			\$36,760.00	\$11,728.00		
Region 8	MN	Counselor Realty, Inc.	Affiliate	Sterling R	\$1,000.00	\$1,000.00	1/5/2017	New

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

Region 8	MN	DULUTH AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$1,000.00	5/18/2017	Sustain
Region 8	MN	MINNEAPOLIS AREA ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$10,000.00	3/9/2017	Sustain
Region 8	MN	REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA	Local	Sterling R	\$1,000.00	\$1,000.00	3/19/2017	Sustain
Region 8	MN	ST PAUL AREA ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$20,000.00	\$20,000.00	4/23/2017	Sustain
Region 8	ND	FARGO MOORHEAD AREA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$300.00	4/27/2017	Sustain
Region 8	SD	BLACK HILLS ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	2/10/2017	Sustain
Region 8	SD	SOUTH DAKOTA ASSOCIATION OF RE	State	Golden R	\$5,000.00	\$5,000.00	2/23/2017	Sustain
		REGION 8 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$40,500.00	\$38,300.00		
		REGION 8 TOTAL FOR AFFILIATES & OTHERS			\$1,000.00	\$1,000.00		
		REGION 8 TOTAL SOFT DOLLAR INVESTMENTS			\$41,500.00	\$39,300.00		
Region 9	AR	ARKANSAS REALTORS® ASSOCIATION	State	Golden R	\$5,000.00	\$1,500.00	4/19/2017	Sustain
Region 9	AR	FAULKNER COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	1/24/2017	Sustain
Region 9	AR	HOT SPRINGS BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/17/2017	Sustain
Region 9	AR	Northwest Arkansas Board of REALTORS	Local	Sterling R	\$1,000.00	\$300.00	2/15/2017	Sustain
Region 9	KS	Heartland MLS Inc.	MLS	Golden R	\$5,000.00	\$1,500.00	4/30/2017	Sustain
Region 9	KS	KANSAS CITY REGIONAL ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$3,000.00	5/1/2017	Sustain
Region 9	KS	MANHATTAN ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	New
Region 9	KS	REALTORS® of South Central Kansas	Local	Sterling R	\$1,099.00	\$329.70	4/24/2017	Sustain
Region 9	MO	FRANKLIN COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/25/2017	Sustain
Region 9	MO	GREATER SPRINGFIELD BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/1/2017	Sustain
Region 9	MO	JEFFERSON CITY AREA BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 9	MO	SOUTH CENTRAL BOARD OF REALTOR	Local	Sterling R	\$1,000.00	\$300.00	4/17/2017	Sustain
Region 9	MO	ST CHARLES COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	3/13/2017	Sustain
Region 9	OK	OKLAHOMA ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$5,000.00	4/21/2017	Sustain
Region 9	OK	Titan Title & Closing LLC	Affiliate	Sterling R	\$1,000.00	\$1,000.00	5/3/2017	New
		REGION 9 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$30,099.00	\$12,529.70		
		REGION 9 TOTAL FOR AFFILIATES & OTHERS			\$6,000.00	\$2,500.00		
		REGION 9 TOTAL SOFT DOLLAR INVESTMENTS			\$36,099.00	\$15,029.70		
Region 10	LA	NEW ORLEANS METROPOLITAN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/23/2017	Sustain
		REGION 10 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$1,000.00	\$300.00		
		REGION 10 TOTAL FOR AFFILIATES & OTHERS			\$0.00	\$0.00		
		REGION 10 TOTAL SOFT DOLLAR INVESTMENTS			\$1,000.00	\$300.00		
Region 11	AZ	ARIZONA ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$10,000.00	1/27/2017	Sustain
Region 11	AZ	Central Arizona CCIM Chapter	Affiliate	Sterling R	\$1,000.00	\$300.00	3/28/2017	New

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

Region 11	AZ	Gary T. Nelson, PC	Affiliate	Sterling R	\$1,000.00	\$300.00	4/12/2017	Sustain
Region 11	AZ	SEDONA VERDE VALLEY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	1/21/2017	Sustain
Region 11	AZ	SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS INC	Local	Golden R	\$5,000.00	\$1,500.00	3/28/2017	Sustain
Region 11	AZ	WHITE MOUNTAIN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/2/2017	Sustain
Region 11	AZ	YUMA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/28/2017	Sustain
Region 11	CO	Boulder Area REALTOR Assoc	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 11	CO	COLORADO ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$1,500.00	4/10/2017	Sustain
Region 11	CO	Colorado CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	5/16/2017	New
Region 11	CO	Colorado R.E. Finance Group	Affiliate	Sterling R	\$1,000.00	\$300.00	1/11/2017	New
Region 11	NM	CLOVIS BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	1/18/2017	New
Region 11	NM	GREATER ALBUQUERQUE ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/6/2017	Sustain
Region 11	NM	New Mexico CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 11	NM	OTERO COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	1/20/2017	Sustain
Region 11	NM	REALTORS® ASSOCIATION OF NEW MEXICO	State	Sterling R	\$1,000.00	\$300.00	2/23/2017	Sustain
Region 11	NV	Elko County Assoc. of Realtors	Local	Sterling R	\$1,000.00	\$300.00	3/13/2017	Sustain
Region 11	NV	GREATER LAS VEGAS ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$3,000.00	3/24/2017	Sustain
Region 11	NV	Incline Village Board Of Realt	Local	Sterling R	\$1,000.00	\$300.00	1/24/2017	Sustain
Region 11	NV	Nevada Association of REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	1/5/2017	Sustain
Region 11	NV	Nevada CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	5/16/2017	New
Region 11	NV	RENO SPARKS ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	1/24/2017	Sustain
Region 11	NV	SIERRA NEVADA ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	2/23/2017	Sustain
Region 11	NV	Southern Nevada CCIM Chapter	Affiliate	Crystal R	\$2,500.00	\$750.00	4/6/2017	Sustain
Region 11	UT	BRIGHAM TREMONTON BOARD OF REALTORS	Local	Sterling R	\$2,100.00	\$315.00	5/4/2017	Sustain
		REGION 11 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$69,100.00	\$27,415.00		
		REGION 11 TOTAL FOR AFFILIATES & OTHERS			\$8,500.00	\$4,650.00		
		REGION 11 TOTAL SOFT DOLLAR INVESTMENTS			\$77,600.00	\$32,065.00		
Region 12	AK	ALASKA ASSOCIATION OF REALTORS	State	Sterling R	\$1,000.00	\$300.00	1/26/2017	Sustain
Region 12	MT	GALLATIN ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,554.00	\$466.20	1/4/2017	Sustain
Region 12	OR	Southern Oregon MLS	MLS	Golden R	\$5,000.00	\$3,250.00	5/1/2017	Sustain
Region 12	WA	CLARK COUNTY BOARD OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	5/16/2017	Sustain
Region 12	WA	DiDario Colon LLC	Affiliate	Sterling R	\$1,000.00	\$300.00	2/23/2017	New
Region 12	WA	KITSAP COUNTY ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	3/14/2017	Sustain
Region 12	WA	SEATTLE KING COUNTY ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$3,000.00	5/10/2017	Sustain
Region 12	WA	SPOKANE ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/19/2017	Sustain
Region 12	WA	Washington CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 12	WA	WASHINGTON STATE COMMERCIAL ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	5/23/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

		REGION 12 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$30,054.00	\$9,016.20		
		REGION 12 TOTAL FOR AFFILIATES & OTHERS			\$7,000.00	\$4,550.00		
		REGION 12 TOTAL SOFT DOLLAR INVESTMENTS			\$37,054.00	\$13,566.20		
Region 13	CA	ARCADIA ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	BAKERSFIELD ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	2/11/2017	Sustain
Region 13	CA	BAY EAST ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	4/1/2017	Sustain
Region 13	CA	California CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 13	CA	CALIFORNIA DESERT ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	CITRUS VALLEY ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	2/11/2017	Sustain
Region 13	CA	Combined LA Westside - CLAW	Affiliate	Platinum R	\$10,000.00	\$3,000.00	5/1/2017	New
Region 13	CA	CONEJO SIMI MOORPARK ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	CONTRA COSTA ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	4/1/2017	Sustain
Region 13	CA	EAST VALLEY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/1/2017	Sustain
Region 13	CA	High Desert REALTORS	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	IMPERIAL VALLEY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 13	CA	INLAND VALLEYS ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	LAGUNA BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/1/2017	Sustain
Region 13	CA	LODI ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	NEVADA COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	NORTH BAY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	OAKLAND ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	PALM SPRINGS REGIONAL ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 13	CA	Palos Verdes Peninsula R. E.	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	PASADENA FOOTHILLS ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	New
Region 13	CA	PISMO COAST ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	PLACER COUNTY ASSOCIATION OF REALTORS®	Local	Crystal R	\$3,500.00	\$1,050.00	2/11/2017	Sustain
Region 13	CA	SACRAMENTO ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	SAN DIEGO ASSOCIATION OF REALTORS	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	SAN FRANCISCO ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	SANTA CLARA COUNTY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	SHASTA ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 13	CA	SILICON VALLEY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	SOUTH BAY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	Southland Regional Association	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	SOUTHWEST RIVERSIDE COUNTY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	THE INLAND GATEWAY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF May 31, 2017

Region 13	CA	TRI-COUNTIES ASSOCIATION OF REALTORS	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	TULARE COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$2,000.00	\$600.00	4/1/2017	Sustain
Region 13	CA	WEST SAN GABRIEL VALLEY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	HI	HAWAII ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$10,000.00	4/20/2017	Sustain
Region 13	HI	Hawaii CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 13	HI	KAUAI BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/10/2017	New
		REGION 13 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$121,500.00	\$43,450.00		
		REGION 13 TOTAL FOR AFFILIATES & OTHERS			\$12,000.00	\$5,000.00		
		REGION 13 TOTAL SOFT DOLLAR INVESTMENTS			\$133,500.00	\$48,450.00		
		GRAND TOTAL FOR STATE & LOCAL ASSOCIATIONS			\$627,455.39	\$261,163.70		
		GRAND TOTAL FOR AFFILIATES & OTHERS			\$103,500.00	\$46,800.00		
		GRAND TOTAL FOR ALL SOFT DOLLAR MAJOR INVESTORS			\$730,955.39	\$307,963.70		