

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region	State	Name	Type	Recognition Level	Investment Amount	NAR 30%	Date Rec'd	New v Sustain
Region 1	CT	CONNECTICUT ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	6/15/2017	Sustain
Region 1	CT	EASTERN CONNECTICUT ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/15/2017	Sustain
Region 1	CT	GREATER FAIRFIELD BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/1/2017	Sustain
Region 1	CT	GREATER HARTFORD ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	8/11/2017	Sustain
Region 1	CT	GREENWICH ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	11/14/2017	Sustain
Region 1	CT	Greenwich Multiple Listing Service, Inc.	MLS	Sterling R	\$1,000.00	\$300.00	11/14/2017	Sustain
Region 1	CT	LITCHFIELD COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/24/2017	Sustain
Region 1	CT	MID STATE ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	8/31/2017	Sustain
Region 1	CT	MID-FAIRFIELD COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/24/2017	Sustain
Region 1	CT	NEW HAVEN MIDDLESEX ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/30/2017	Sustain
Region 1	CT	NORTHERN FAIRFIELD COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/15/2017	Sustain
Region 1	CT	RIDGEFIELD BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/31/2017	Sustain
Region 1	MA	GREATER BOSTON REAL ESTATE BOARD	Local	Sterling R	\$1,000.00	\$1,000.00	5/11/2017	Sustain
Region 1	MA	MASSACHUSETTS ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$5,000.00	5/11/2017	Sustain
Region 1	MA	PLYMOUTH & SOUTH SHORE ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$1,000.00	3/1/2017	Sustain
Region 1	MA	REALTOR® ASSOCIATION OF PIONEER VALLEY, INC	Local	Sterling R	\$1,000.00	\$1,000.00	10/2/2017	Sustain
Region 1	MA	REALTORS® ASSOCIATION OF SOUTHEASTERN MASSACHUSETTS	Local	Sterling R	\$1,000.00	\$1,000.00	3/3/2017	Sustain
Region 1	MA	WORCESTER REGIONAL ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	4/14/2017	Sustain
Region 1	ME	Maine Real Estate Information	MLS	Sterling R	\$1,000.00	\$300.00	11/20/2017	Sustain
Region 1	VT	ADDISON COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	11/1/2017	Sustain
		REGION 1 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$31,000.00	\$16,300.00		
		REGION 1 TOTAL FOR AFFILIATES & OTHERS			\$2,000.00	\$600.00		
		REGION 1 TOTAL SOFT DOLLAR INVESTMENTS			\$33,000.00	\$16,900.00		
Region 2	NJ	CAPE MAY COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	1/13/2017	Sustain
Region 2	NJ	Cape May County MLS	MLS	Sterling R	\$1,000.00	\$300.00	1/13/2017	Sustain
Region 2	NJ	Central Jersey MLS	MLS	Golden R	\$5,000.00	\$1,500.00	11/30/2017	Sustain
Region 2	NJ	CUMBERLAND COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,680.00	\$504.00	3/22/2017	Sustain
Region 2	NJ	EASTERN BERGEN COUNTY BOARD OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	8/22/2017	Sustain
Region 2	NJ	HUNTERDON/SOMERSET ASSOCIATION OF REALTORS®	Local	Crystal R	\$3,500.00	\$1,050.00	3/19/2017	Sustain
Region 2	NJ	Metro Centre Association of REALTORS	Local	Sterling R	\$1,000.00	\$300.00	4/6/2017	Sustain
Region 2	NJ	MIDDLESEX COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	3/25/2017	Sustain
Region 2	NJ	Monmouth Ocean Regional REALTORS	Local	Platinum R	\$10,000.00	\$3,000.00	10/16/2017	Sustain
Region 2	NJ	OCEAN CITY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/24/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 2	NJ	OCEAN COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,500.00	\$450.00	11/8/2017	Sustain
Region 2	NJ	REALSOURCE ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	9/29/2017	Sustain
Region 2	NJ	SUSSEX COUNTY ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	10/17/2017	Sustain
Region 2	NY	BUFFALO NIAGARA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/17/2017	Sustain
Region 2	NY	Central New York Information Service	Affiliate	Platinum R	\$10,000.00	\$3,000.00	6/22/2017	New
Region 2	NY	DUTCHESS COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,875.00	\$562.50	8/27/2017	Sustain
Region 2	NY	GREATER CAPITAL ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$3,350.00	\$1,500.00	10/1/2017	Sustain
Region 2	NY	GREATER ROCHESTER ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	1/26/2017	Sustain
Region 2	NY	Houlihan Lawrence Inc.	Affiliate	Golden R	\$5,000.00	\$1,465.00	5/17/2017	Sustain
Region 2	NY	Hudson Gateway MLS, Inc.	MLS	Golden R	\$5,000.00	\$1,500.00	10/19/2017	Sustain
Region 2	NY	LONG ISLAND BOARD OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	8/22/2017	Sustain
Region 2	NY	Mid-Hudson MLS	MLS	Sterling R	\$1,000.00	\$300.00	6/20/2017	Sustain
Region 2	NY	Multiple Listing Service of Long Island, Inc.	MLS	Platinum R	\$28,500.00	\$1,500.00	10/9/2017	Sustain
Region 2	NY	Multiple Listing Service of Ulster County	MLS	Sterling R	\$2,000.00	\$600.00	4/27/2017	Sustain
Region 2	NY	New York CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 2	NY	NYS Assn of REALTORS	State	Platinum R	\$292,666.64	\$10,000.00	7/15/2017	New
Region 2	NY	NYSAR Real Estate Services, Inc.	Affiliate	Platinum R	\$10,000.00	\$10,000.00	3/2/2017	Sustain
Region 2	NY	S A S Real Estate	Affiliate	Golden R	\$5,000.00	\$5,000.00	3/16/2017	New
Region 2	NY	Staten Island Multiple Listing Service, Inc	MLS	Golden R	\$5,000.00	\$1,500.00	10/22/2017	Sustain
Region 2	NY	Upstate New York REIS	Affiliate	Golden R	\$5,000.00	\$1,500.00	1/26/2017	Sustain
Region 2	NY	Valley National Bank	Affiliate	Sterling R	\$1,000.00	\$300.00	5/3/2017	New
Region 2	NY	WNY Real Estate	Affiliate	Golden R	\$5,000.00	\$1,500.00	11/3/2017	Sustain
Region 2	NY	Women's Council of Realtors- Empire	Affiliate	Sterling R	\$1,000.00	\$300.00	10/19/2017	Sustain
Region 2	NY	Womens Council of Realtors Western NY Chapter	Affiliate	Sterling R	\$1,000.00	\$300.00	10/19/2017	Sustain
Region 2	NY	Wright Bros Real Estate Inc.	Affiliate	Sterling R	\$1,000.00	\$450.00	3/2/2017	Sustain
Region 2	PA	GREATER SCRANTON BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/3/2017	Sustain
Region 2	PA	Pennsylvania Assoc. of REALTOR	State	Platinum R	\$10,000.00	\$3,000.00	4/5/2017	Sustain
Region 2	PA	PIKE WAYNE ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	6/3/2017	Sustain
Region 2	PA	RE/MAX of Reading	Affiliate	Sterling R	\$1,000.00	\$300.00	10/18/2017	New
Region 2	PA	READING-BERKS ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/3/2017	Sustain
Region 2	PA	Suburban West REALTORS Assoc	Local	Golden R	\$5,000.00	\$1,500.00	9/20/2017	Sustain
		REGION 2 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$356,571.64	\$29,666.50		
		REGION 2 TOTAL FOR AFFILIATES & OTHERS			\$93,500.00	\$32,315.00		
		REGION 2 TOTAL SOFT DOLLAR INVESTMENTS			\$450,071.64	\$61,981.50		
Region 3	DE	DELAWARE ASSOCIATION OF REALTO	State	Sterling R	\$1,000.00	\$300.00	6/15/2017	Sustain
Region 3	DE	SUSSEX COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	6/15/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 3	MD	ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$5,000.00	9/7/2017	Sustain
Region 3	MD	BAY AREA ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	3/7/2017	Sustain
Region 3	MD	CARROLL COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/19/2017	Sustain
Region 3	MD	FREDERICK COUNTY ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/11/2017	Sustain
Region 3	MD	GREATER BALTIMORE BOARD OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$10,000.00	2/14/2017	Sustain
Region 3	MD	GREATER CAPITAL AREA ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$8,250.00	4/1/2017	Sustain
Region 3	MD	HARFORD COUNTY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 3	MD	HOWARD COUNTY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,285.00	\$1,585.50	7/25/2017	Sustain
Region 3	MD	Howard County Real Estate Million Dollar Club	Affiliate	Sterling R	\$1,000.00	\$300.00	10/19/2017	New
Region 3	MD	MARYLAND ASSOCIATION OF REALTORS® INC	State	Golden R	\$5,000.00	\$5,000.00	1/29/2017	Sustain
Region 3	MD	Paragon Title & Escrow Co	Affiliate	Crystal R	\$2,500.00	\$750.00	3/7/2017	New
Region 3	MD	PRINCE GEORGES COUNTY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$5,000.00	5/8/2017	Sustain
Region 3	MD	Re/Max One	Affiliate	Sterling R	\$1,000.00	\$300.00	7/25/2017	New
Region 3	MD	Real Est Million Dollar Assn	Affiliate	Sterling R	\$1,000.00	\$300.00	9/2/2017	Sustain
Region 3	MD	SOUTHERN MARYLAND ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	1/23/2017	Sustain
Region 3	MD	Women's Council of Baltimore	Affiliate	Sterling R	\$1,500.00	\$450.00	4/11/2017	New
Region 3	MD	Women's Council of REALTORS - Anne Arundel Chapter	Affiliate	Sterling R	\$1,000.00	\$300.00	3/7/2017	New
Region 3	VA	BLUE RIDGE ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	9/14/2017	Sustain
Region 3	VA	CAAR	Local	Golden R	\$5,000.00	\$1,500.00	6/21/2017	Sustain
Region 3	VA	CHESAPEAKE BAY & RIVERS ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	7/25/2017	Sustain
Region 3	VA	FREDERICKSBURG AREA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	2/17/2017	Sustain
Region 3	VA	GREATER AUGUSTA ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	6/21/2017	Sustain
Region 3	VA	HARRISONBURG ROCKINGHAM ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	9/25/2017	Sustain
Region 3	VA	LYNCHBURG ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/14/2017	Sustain
Region 3	VA	NORTHERN NECK ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/1/2017	New
Region 3	VA	NORTHERN VIRGINIA ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	2/16/2017	Sustain
Region 3	VA	NRV Association of REALTORS	Local	Sterling R	\$1,000.00	\$300.00	8/23/2017	Sustain
Region 3	VA	PRINCE WILLIAM ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	3/29/2017	Sustain
Region 3	VA	REIN	Affiliate	Crystal R	\$2,500.00	\$750.00	1/24/2017	New
Region 3	VA	RICHMOND ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/12/2017	Sustain
Region 3	VA	ROANOKE VALLEY ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	1/26/2017	Sustain
Region 3	VA	SOUTH CENTRAL ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	8/22/2017	New
Region 3	VA	SOUTHERN PIEDMONT LAND & LAKE BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	11/17/2017	New
Region 3	VA	SOUTHWEST VIRGINIA ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	7/25/2017	Sustain
Region 3	VA	Virginia Association of REALTORS®	State	Platinum R	\$54,411.39	\$1,500.00	2/16/2017	Sustain
Region 3	VA	VIRGINIA PENINSULA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/21/2017	Sustain
Region 3	VA	WILLIAMSBURG AREA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	1/24/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

		REGION 3 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$149,696.39	\$52,835.50		
		REGION 3 TOTAL FOR AFFILIATES & OTHERS			\$10,500.00	\$3,150.00		
		REGION 3 TOTAL SOFT DOLLAR INVESTMENTS			\$160,196.39	\$55,985.50		
Region 4	KY	GREATER LOUISVILLE ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$2,500.00	1/20/2017	Sustain
Region 4	KY	KENTUCKY ASSOCIATION OF REALTORS®	State	Crystal R	\$2,500.00	\$2,500.00	3/15/2017	Sustain
Region 4	KY	LEXINGTON-BLUEGRASS ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$2,500.00	7/19/2017	Sustain
Region 4	KY	NORTHERN KENTUCKY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	1/27/2017	Sustain
Region 4	NC	NORTH CAROLINA ASSOCIATION OF REALTORS®	State	Platinum R	\$10,000.00	\$10,000.00	4/20/2017	Sustain
Region 4	SC	BEAUFORT COUNTY ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,655.00	\$796.50	10/11/2017	Sustain
Region 4	SC	BEAUFORT COUNTY MLS	MLS	Sterling R	\$1,000.00	\$300.00	10/11/2017	Sustain
Region 4	SC	Central Carolina Realtors	Local	Golden R	\$6,550.00	\$3,050.00	8/30/2017	Sustain
Region 4	SC	CHARLESTON TRIDENT ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	10/11/2017	Sustain
Region 4	SC	COASTAL CAROLINAS ASSOCIATION OF REALTORS	Local	Platinum R	\$10,000.00	\$6,500.00	10/20/2017	Sustain
Region 4	SC	GREATER COLUMBIA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$2,150.00	\$645.00	6/1/2017	New
Region 4	SC	HILTON HEAD AREA ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	7/30/2017	Sustain
Region 4	SC	MLS of Greenville	MLS	Golden R	\$5,000.00	\$1,500.00	4/2/2017	Sustain
Region 4	SC	PIEDMONT REGIONAL ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/20/2017	Sustain
Region 4	SC	Piedmont Regional MLS	MLS	Sterling R	\$1,000.00	\$300.00	4/20/2017	Sustain
Region 4	TN	CENTRAL WEST TENNESSEE ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	4/10/2017	Sustain
Region 4	TN	CLARKSVILLE ASSOCIATION OF REALTORS®, INC.	Local	Crystal R	\$2,500.00	\$750.00	7/10/2017	Sustain
Region 4	TN	GREATER NASHVILLE ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	6/1/2017	New
Region 4	TN	Knoxville Area Association Of Realtors	Local	Sterling R	\$1,000.00	\$300.00	7/25/2017	New
Region 4	TN	MEMPHIS AREA ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	4/17/2017	Sustain
Region 4	TN	TENNESSEE ASSOCIATION OF REALTORS® INC	State	Platinum R	\$10,000.00	\$3,000.00	3/23/2017	Sustain
Region 4	TN	WILLIAMSON COUNTY ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$3,000.00	7/26/2017	Sustain
		REGION 4 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$82,855.00	\$42,391.50		
		REGION 4 TOTAL FOR AFFILIATES & OTHERS			\$7,000.00	\$2,100.00		
		REGION 4 TOTAL SOFT DOLLAR INVESTMENTS			\$89,855.00	\$44,491.50		
Region 5	AL	ALABAMA ASSOCIATION OF REALTOR	State	Golden R	\$5,000.00	\$1,500.00	8/22/2017	Sustain
Region 5	AL	Alabama RLI Chapter No. 16	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	New
Region 5	AL	BESSEMER BOARD OF REALTORS® INC	Local	Sterling R	\$1,055.00	\$316.50	11/13/2017	New
Region 5	AL	CULLMAN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/2/2017	Sustain
Region 5	AL	DEKALB COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	9/25/2017	Sustain
Region 5	AL	DOTHAN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,821.00	\$546.30	9/12/2017	Sustain
Region 5	AL	Gulf Coast MLS	MLS	Sterling R	\$1,000.00	\$300.00	6/20/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 5	AL	HUNTSVILLE AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$2,000.00	\$600.00	3/15/2017	Sustain
Region 5	AL	LEE COUNTY ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	11/7/2017	Sustain
Region 5	AL	MARSHALL COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	Sustain
Region 5	AL	MONTGOMERY AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$2,341.00	\$702.30	2/26/2017	Sustain
Region 5	AL	MORGAN COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	Sustain
Region 5	AL	PHENIX CITY BOARD OF REALTORS®	Local	Sterling R	\$2,000.00	\$600.00	11/13/2017	Sustain
Region 5	AL	TUSCALOOSA ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	11/21/2017	Sustain
Region 5	AL	Walker Board of REALTORS	Local	Sterling R	\$1,619.00	\$485.70	11/1/2017	Sustain
Region 5	FL	All My Sons Moving & Storage	Affiliate	Golden R	\$5,000.00	\$1,500.00	6/9/2017	Sustain
Region 5	FL	Center State Bank	Affiliate	Sterling R	\$1,000.00	\$300.00	4/21/2017	New
Region 5	FL	Commercial Investment Division of Sarasota Assn.,	Affiliate	Golden R	\$5,000.00	\$1,500.00	7/18/2017	Sustain
Region 5	FL	EAST POLK COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/10/2017	New
Region 5	FL	First Florida Insurance Networ	Affiliate	Sterling R	\$1,000.00	\$300.00	4/21/2017	New
Region 5	FL	FLORIDA KEYS BOARD OF REALTORS®	Local	Golden R	\$5,200.00	\$1,560.00	7/25/2017	Sustain
Region 5	FL	HERNANDO COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,500.00	\$450.00	8/2/2017	Sustain
Region 5	FL	National Association of Gay & Lesbian Real Estate Professionals	Affiliate	Sterling R	\$1,000.00	\$1,000.00	10/5/2017	Sustain
Region 5	FL	ORLANDO REGIONAL REALTOR® ASSOCIATION	Local	Golden R	\$5,000.00	\$1,500.00	6/2/2017	Sustain
Region 5	FL	ORRA SGS, Inc.	Affiliate	Crystal R	\$2,500.00	\$750.00	6/3/2017	Sustain
Region 5	FL	PENSACOLA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,762.00	\$528.60	8/29/2017	Sustain
Region 5	FL	Pinellas Realtor Organization®	Local	Platinum R	\$10,000.00	\$3,000.00	3/1/2017	Sustain
Region 5	FL	REALTOR ASSOCIATION OF SARASOTA & MANATEE	Local	Sterling R	\$1,877.06	\$563.12	8/2/2017	Sustain
Region 5	FL	REALTORS® ASSOCIATION OF THE PALM BEACHES INC	Local	Platinum R	\$10,000.00	\$3,000.00	4/21/2017	Sustain
Region 5	FL	Space Coast Realtors®	Local	Golden R	\$5,000.00	\$1,500.00	3/1/2017	Sustain
Region 5	FL	WEST VOLUSIA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	1/24/2017	Sustain
Region 5	GA	CHEROKEE ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,300.00	\$1,590.00	11/10/2017	Sustain
Region 5	GA	COBB ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,923.46	\$877.03	10/13/2017	Sustain
Region 5	GA	GEORGIA ASSOCIATION OF REALTOR	State	Platinum R	\$10,000.00	\$3,000.00	3/24/2017	Sustain
Region 5	GA	Hardy Realty & Development Co	Affiliate	Sterling R	\$1,000.00	\$300.00	10/18/2017	New
Region 5	GA	WCR Gwinnett	Affiliate	Sterling R	\$1,000.00	\$300.00	10/20/2017	New
Region 5	MS	CENTRAL MISSISSIPPI REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	3/8/2017	Sustain
Region 5	MS	GOLDEN TRIANGLE ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/22/2017	Sustain
Region 5	MS	GULF COAST ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$3,100.00	\$930.00	8/21/2017	New
Region 5	MS	HATTIESBURG AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/15/2017	Sustain
Region 5	MS	LAUREL BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	9/12/2017	Sustain
Region 5	MS	Mississippi Association REALTORS	State	Sterling R	\$1,000.00	\$300.00	6/1/2017	New
Region 5	MS	NORTHWEST MISSISSIPPI ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/14/2017	Sustain
Region 5	MS	PEARL RIVER BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	11/1/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 5	MS	REALTOR Service Corp	MLS	Sterling R	\$1,000.00	\$300.00	4/14/2017	Sustain
Region 5	MS	SOUTHWEST BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	9/27/2017	New
Region 5	MS	The Multiple Listing Service of Jackson, Mississippi, Inc.	MLS	Crystal R	\$2,500.00	\$750.00	3/8/2017	Sustain
		REGION 5 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$103,998.52	\$31,199.55		
		REGION 5 TOTAL FOR AFFILIATES & OTHERS			\$22,000.00	\$7,300.00		
		REGION 5 TOTAL SOFT DOLLAR INVESTMENTS			\$125,998.52	\$38,499.55		
Region 6	MI	ANN ARBOR AREA BOARD OF REALTORS®	Local	Sterling R	\$1,150.00	\$310.50	1/6/2017	Sustain
Region 6	MI	COMMERCIAL ALLIANCE OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	9/6/2017	Sustain
Region 6	MI	DEARBORN BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	10/23/2017	Sustain
Region 6	MI	East Central Association of REALTORS	Local	Sterling R	\$1,000.00	\$300.00	8/3/2017	Sustain
Region 6	MI	Flint Chapter Womens Council of Realtors	Affiliate	Sterling R	\$1,000.00	\$300.00	8/3/2017	New
Region 6	MI	GRAND RAPIDS ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	5/12/2017	New
Region 6	MI	GREATER KALAMAZOO ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	4/25/2017	Sustain
Region 6	MI	GREATER LANSING ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,500.00	\$450.00	10/23/2017	Sustain
Region 6	MI	GREATER METROPOLITAN ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	10/23/2017	Sustain
Region 6	MI	Greater Regional Alliance of REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	5/12/2017	New
Region 6	MI	LENAWEE COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	10/13/2017	New
Region 6	MI	MASON OCEANA MANISTEE BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/15/2017	Sustain
Region 6	MI	Michigan REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	3/21/2017	New
Region 6	MI	Michigan REALTORS Assn Exec	Affiliate	Sterling R	\$1,000.00	\$300.00	10/23/2017	New
Region 6	MI	MONROE COUNTY ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	9/12/2017	New
Region 6	MI	NORTH OAKLAND COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/26/2017	Sustain
Region 6	MI	Northern Great Lakes REALTORS MLS	MLS	Sterling R	\$1,000.00	\$300.00	8/29/2017	Sustain
Region 6	MI	Real Estate Information System of Southwestern Michigan Inc.	Affiliate	Crystal R	\$2,500.00	\$750.00	10/23/2017	Sustain
Region 6	MI	SOUTHWESTERN MICHIGAN ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	10/23/2017	New
Region 6	MI	TRAVERSE AREA ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	8/29/2017	Sustain
Region 6	MI	UPPER PENINSULA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,750.00	\$825.00	10/23/2017	Sustain
Region 6	MI	WEST CENTRAL ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/3/2017	Sustain
Region 6	MI	WEST MICHIGAN LAKESHORE ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	4/3/2017	Sustain
Region 6	MI	Womens Council of Realtors-BB	Affiliate	Sterling R	\$1,000.00	\$300.00	4/3/2017	Sustain
Region 6	MI	Women's Council of REALTORS-Greater Rochester	Affiliate	Sterling R	\$1,000.00	\$300.00	3/31/2017	Sustain
Region 6	MI	Women's Council of REALTORS-Lakeshore Chapter	Affiliate	Sterling R	\$1,000.00	\$300.00	3/31/2017	Sustain
Region 6	MI	Women's Council of REALTORS-WM	Affiliate	Sterling R	\$1,000.00	\$300.00	9/6/2017	New
Region 6	OH	Ohio CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
		REGION 6 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$67,400.00	\$20,185.50		
		REGION 6 TOTAL FOR AFFILIATES & OTHERS			\$10,500.00	\$3,850.00		

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

REGION 6 TOTAL SOFT DOLLAR INVESTMENTS					\$77,900.00	\$24,035.50		
Region 7	IL	CHAMPAIGN COUNTY ASSOCIATION OF REALTORS	Local	Sterling R	\$2,000.00	\$600.00	3/7/2017	Sustain
Region 7	IL	CHICAGO ASSOCIATION OF REALTORS INC	Local	Platinum R	\$10,000.00	\$3,000.00	7/24/2017	Sustain
Region 7	IL	EGYPTIAN BOARD OF REALTORS INC	Local	Sterling R	\$1,660.00	\$498.00	2/6/2017	Sustain
Region 7	IL	Gagliardo Realty Assoc LLC	Affiliate	Sterling R	\$1,000.00	\$300.00	8/8/2017	Sustain
Region 7	IL	GREATER GATEWAY ASSOCIATION OF REALTORS INC	Local	Crystal R	\$2,700.00	\$810.00	2/6/2017	Sustain
Region 7	IL	HEARTLAND REALTOR ORGANIZATION	Local	Crystal R	\$2,500.00	\$750.00	2/6/2017	Sustain
Region 7	IL	Heyl, Royster, Voelker & Allen	Affiliate	Sterling R	\$1,000.00	\$300.00	2/13/2017	New
Region 7	IL	ILLINOIS ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	8/21/2017	Sustain
Region 7	IL	LIVINGSTON COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,120.00	\$336.00	10/19/2017	New
Region 7	IL	MAINSTREET ORGANIZATION OF REALTORS	Local	Golden R	\$6,700.00	\$2,010.00	3/7/2017	Sustain
Region 7	IL	MRED	MLS	Platinum R	\$10,000.00	\$3,000.00	2/6/2017	Sustain
Region 7	IL	NORTH SHORE-BARRINGTON ASSOCIA	Local	Golden R	\$5,000.00	\$1,500.00	11/29/2017	Sustain
Region 7	IL	PEORIA AREA ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	11/21/2017	Sustain
Region 7	IL	REALTOR ASSOCIATION OF THE FOX VALLEY, INC	Local	Sterling R	\$1,700.00	\$510.00	2/6/2017	Sustain
Region 7	IL	THREE RIVERS ASSOCIATION OF REALTORS INC	Local	Crystal R	\$2,500.00	\$750.00	2/6/2017	Sustain
Region 7	IL	WCR - WOMENS COUNCIL OF REALTORS	Affiliate	Sterling R	\$1,000.00	\$300.00	3/7/2017	Sustain
Region 7	IL	Women's Council of REALTORS Rockford	Affiliate	Sterling R	\$1,000.00	\$300.00	5/22/2017	Sustain
Region 7	IN	Greater Northwest IN MLS	MLS	Golden R	\$5,000.00	\$1,500.00	8/23/2017	New
Region 7	IN	GREATER NORTHWEST INDIANA ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	8/23/2017	Sustain
Region 7	IN	The Russell Company	Affiliate	Sterling R	\$2,000.00	\$600.00	7/29/2017	Sustain
Region 7	WI	LAKES AREA REALTORS® ASSOCIATION INC	Local	Sterling R	\$1,000.00	\$1,000.00	3/29/2017	Sustain
Region 7	WI	REALTORS® ASSOCIATION OF NORTHEAST WISCONSIN	Local	Sterling R	\$1,000.00	\$1,000.00	7/26/2017	Sustain
Region 7	WI	REALTORS® ASSOCIATION OF SOUTH CENTRAL WISCONSIN	Local	Sterling R	\$1,000.00	\$1,000.00	8/10/2017	Sustain
Region 7	WI	WISCONSIN REALTORS® ASSOCIATION	State	Golden R	\$5,000.00	\$5,000.00	7/25/2017	New
REGION 7 TOTAL FOR STATE AND LOCAL ASSOCIATIONS					\$59,880.00	\$23,564.00		
REGION 7 TOTAL FOR AFFILIATES & OTHERS					\$21,000.00	\$6,300.00		
REGION 7 TOTAL SOFT DOLLAR INVESTMENTS					\$80,880.00	\$29,864.00		
Region 8	IA	DES MOINES AREA ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	12/1/2017	Sustain
Region 8	MN	Counselor Realty, Inc.	Affiliate	Sterling R	\$1,000.00	\$1,000.00	1/5/2017	New
Region 8	MN	DULUTH AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$1,000.00	5/18/2017	Sustain
Region 8	MN	GREATER LAKES ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$1,000.00	6/22/2017	Sustain
Region 8	MN	MINNEAPOLIS AREA ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$10,000.00	3/9/2017	Sustain
Region 8	MN	MINNESOTA ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$10,000.00	10/5/2017	Sustain
Region 8	MN	RANGE ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	10/5/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 8	MN	REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA	Local	Sterling R	\$1,000.00	\$1,000.00	3/19/2017	Sustain
Region 8	MN	SOUTHEAST MINNESOTA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$2,000.00	\$1,000.00	11/9/2017	Sustain
Region 8	MN	ST PAUL AREA ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$20,000.00	\$20,000.00	4/23/2017	Sustain
Region 8	MN	St. Cloud Area Association of Realtors	Local	Sterling R	\$1,000.00	\$1,000.00	9/22/2017	New
Region 8	MN	WEST CENTRAL ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	10/10/2017	Sustain
Region 8	MN	WESTERN WISCONSIN REALTORS® ASSOCIATION	Local	Sterling R	\$1,000.00	\$1,000.00	10/5/2017	Sustain
Region 8	ND	BADLANDS BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	8/17/2017	Sustain
Region 8	ND	BISMARCK MANDAN BOARD OF REALTORS®	Local	Crystal R	\$4,007.00	\$452.10	12/1/2017	Sustain
Region 8	ND	FARGO MOORHEAD AREA ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$300.00	4/27/2017	Sustain
Region 8	ND	MINOT BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	11/3/2017	Sustain
Region 8	ND	NORTH DAKOTA ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$1,500.00	7/25/2017	Sustain
Region 8	SD	BLACK HILLS ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$1,000.00	2/10/2017	Sustain
Region 8	SD	REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC	Local	Sterling R	\$1,000.00	\$1,000.00	11/9/2017	Sustain
Region 8	SD	SOUTH DAKOTA ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$5,000.00	2/23/2017	Sustain
		REGION 8 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$79,507.00	\$60,852.10		
		REGION 8 TOTAL FOR AFFILIATES & OTHERS			\$1,000.00	\$1,000.00		
		REGION 8 TOTAL SOFT DOLLAR INVESTMENTS			\$80,507.00	\$61,852.10		
Region 9	AR	ARKANSAS REALTORS® ASSOCIATION	State	Golden R	\$5,000.00	\$1,500.00	4/19/2017	Sustain
Region 9	AR	Cooperative Arkansas REALTORS® Multiple Listing Services, Inc.	MLS	Sterling R	\$1,000.00	\$300.00	10/9/2017	New
Region 9	AR	FAULKNER COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	1/24/2017	Sustain
Region 9	AR	HOT SPRINGS BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/17/2017	Sustain
Region 9	AR	Keller Williams Realty LR	Affiliate	Sterling R	\$1,000.00	\$300.00	10/4/2017	Sustain
Region 9	AR	LITTLE ROCK REALTORS® ASSOCIATION INC	Local	Sterling R	\$1,000.00	\$300.00	9/27/2017	Sustain
Region 9	AR	Northwest Arkansas Board of REALTORS	Local	Sterling R	\$1,000.00	\$300.00	2/15/2017	Sustain
Region 9	KS	Heartland MLS Inc.	MLS	Golden R	\$5,000.00	\$1,500.00	4/30/2017	Sustain
Region 9	KS	KANSAS ASSOCIATION OF REALTORS	State	Golden R	\$5,000.00	\$1,500.00	9/21/2017	Sustain
Region 9	KS	KANSAS CITY REGIONAL ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$3,000.00	5/1/2017	Sustain
Region 9	KS	MANHATTAN ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	New
Region 9	KS	REALTORS® of South Central Kansas	Local	Sterling R	\$2,099.00	\$629.70	6/23/2017	Sustain
Region 9	KS	South Central Kansas MLS	MLS	Sterling R	\$1,000.00	\$300.00	6/23/2017	Sustain
Region 9	KS	Stephens Real Estate	Affiliate	Sterling R	\$1,000.00	\$300.00	11/20/2017	New
Region 9	KS	Sunflower Association of REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	7/14/2017	Sustain
Region 9	MO	CAPE GIRARDEAU COUNTY BOARD OF REALTORS®	Local	Sterling R	\$2,000.00	\$600.00	10/5/2017	Sustain
Region 9	MO	COLUMBIA BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	10/1/2017	Sustain
Region 9	MO	FRANKLIN COUNTY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/25/2017	Sustain
Region 9	MO	GREATER SPRINGFIELD BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/1/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 9	MO	JEFFERSON CITY AREA BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 9	MO	MARK TWAIN BOARD OF REALTORS®	Local	Sterling R	\$1,138.03	\$341.41	10/18/2017	Sustain
Region 9	MO	MINERAL AREA BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	8/22/2017	New
Region 9	MO	SOUTH CENTRAL BOARD OF REALTOR	Local	Sterling R	\$1,000.00	\$300.00	4/17/2017	Sustain
Region 9	MO	ST CHARLES COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	3/13/2017	Sustain
Region 9	MO	West Central Association of REALTORS	Local	Sterling R	\$1,000.00	\$300.00	7/14/2017	Sustain
Region 9	OK	FirsTitle & Abstract Services	Affiliate	Sterling R	\$1,000.00	\$1,000.00	6/28/2017	New
Region 9	OK	MLSOK	MLS	Sterling R	\$1,000.00	\$1,000.00	9/27/2017	Sustain
Region 9	OK	OKLAHOMA ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$5,000.00	4/21/2017	Sustain
Region 9	OK	OKLAHOMA CITY METROPOLITAN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$1,000.00	9/27/2017	Sustain
Region 9	OK	Titan Title & Closing LLC	Affiliate	Sterling R	\$1,000.00	\$1,000.00	5/3/2017	New
		REGION 9 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$45,237.03	\$17,771.11		
		REGION 9 TOTAL FOR AFFILIATES & OTHERS			\$12,000.00	\$5,700.00		
		REGION 9 TOTAL SOFT DOLLAR INVESTMENTS			\$57,237.03	\$23,471.11		
Region 10	LA	GREATER BATON ROUGE ASSOCIATION OF REALTORS®	Local	Crystal R	\$4,500.00	\$600.00	11/16/2017	Sustain
Region 10	LA	LOUISIANA REALTORS® ASSOCIATIO	State	Sterling R	\$2,000.00	\$600.00	10/20/2017	Sustain
Region 10	LA	NEW ORLEANS METROPOLITAN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	5/23/2017	Sustain
Region 10	LA	Shreveport Women's Council of Realtors	Affiliate	Sterling R	\$1,000.00	\$300.00	10/11/2017	Sustain
Region 10	TX	RE/MAX Associates	Affiliate	Sterling R	\$1,000.00	\$300.00	10/5/2017	New
		REGION 10 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$7,500.00	\$1,500.00		
		REGION 10 TOTAL FOR AFFILIATES & OTHERS			\$2,000.00	\$600.00		
		REGION 10 TOTAL SOFT DOLLAR INVESTMENTS			\$9,500.00	\$2,100.00		
Region 11	AZ	ARIZONA ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$10,000.00	1/27/2017	Sustain
Region 11	AZ	Arizona CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	6/7/2017	New
Region 11	AZ	Central Arizona CCIM Chapter	Affiliate	Sterling R	\$1,000.00	\$300.00	3/28/2017	New
Region 11	AZ	Gary T. Nelson, PC	Affiliate	Sterling R	\$1,000.00	\$300.00	4/12/2017	Sustain
Region 11	AZ	LAKE HAVASU ASSOCIATION OF REALTORS	Local	Sterling R	\$1,000.00	\$300.00	8/11/2017	Sustain
Region 11	AZ	PRESCOTT AREA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	7/2/2017	New
Region 11	AZ	SEDONA VERDE VALLEY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	1/21/2017	Sustain
Region 11	AZ	SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS INC	Local	Golden R	\$5,000.00	\$1,500.00	3/28/2017	Sustain
Region 11	AZ	TUCSON ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	7/26/2017	Sustain
Region 11	AZ	WHITE MOUNTAIN ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/2/2017	Sustain
Region 11	AZ	YUMA ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	3/28/2017	Sustain
Region 11	CO	A Cleaner Carpet LLC/Flood Mas	Affiliate	Sterling R	\$1,000.00	\$300.00	9/26/2017	Sustain
Region 11	CO	ASPEN BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	9/21/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 11	CO	Bayfield Realty	Affiliate	Sterling R	\$1,000.00	\$300.00	9/21/2017	New
Region 11	CO	Boulder Area REALTOR Assoc	Local	Platinum R	\$10,000.00	\$3,000.00	8/25/2017	Sustain
Region 11	CO	COLORADO ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$1,500.00	4/10/2017	Sustain
Region 11	CO	Colorado CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	5/16/2017	New
Region 11	CO	Colorado R.E. Finance Group	Affiliate	Sterling R	\$1,000.00	\$300.00	1/11/2017	New
Region 11	CO	DENVER METRO ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	9/26/2017	Sustain
Region 11	CO	Durango Land and Homes	Affiliate	Sterling R	\$1,000.00	\$300.00	9/1/2017	New
Region 11	CO	GRAND JUNCTION AREA REALTOR® ASSOCIATION	Local	Golden R	\$5,000.00	\$1,500.00	7/13/2017	Sustain
Region 11	CO	Palladium Properties	Affiliate	Sterling R	\$1,000.00	\$300.00	10/6/2017	New
Region 11	CO	Re/Max Pinnacle	Affiliate	Sterling R	\$1,000.00	\$300.00	9/8/2017	New
Region 11	CO	So. Metro Denver REALTOR Assoc	Local	Sterling R	\$1,000.00	\$300.00	10/21/2017	Sustain
Region 11	NM	CLOVIS BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	1/18/2017	New
Region 11	NM	COMMERCIAL ASSOCIATION OF REALTORS® NEW MEXICO	Local	Sterling R	\$1,500.00	\$450.00	7/27/2017	Sustain
Region 11	NM	GREATER ALBUQUERQUE ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/6/2017	Sustain
Region 11	NM	LAS CRUCES ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	10/20/2017	Sustain
Region 11	NM	New Mexico CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 11	NM	OTERO COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	1/20/2017	Sustain
Region 11	NM	REALTORS® ASSOCIATION OF NEW MEXICO	State	Sterling R	\$1,000.00	\$300.00	2/23/2017	Sustain
Region 11	NM	RUIDOSO/LINCOLN COUNTY ASSOCIA	Local	Sterling R	\$1,000.00	\$300.00	8/22/2017	Sustain
Region 11	NM	SAN JUAN COUNTY BOARD OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	6/8/2017	Sustain
Region 11	NM	SANTA FE ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	7/27/2017	Sustain
Region 11	NV	Elko County Assoc. of Realtors	Local	Sterling R	\$1,000.00	\$300.00	3/13/2017	Sustain
Region 11	NV	GREATER LAS VEGAS ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$3,000.00	3/24/2017	Sustain
Region 11	NV	Incline Village Board Of Realt	Local	Sterling R	\$1,000.00	\$300.00	1/24/2017	Sustain
Region 11	NV	Nevada Association of REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	1/5/2017	Sustain
Region 11	NV	Nevada CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	5/16/2017	New
Region 11	NV	RENO SPARKS ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	1/24/2017	Sustain
Region 11	NV	SIERRA NEVADA ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,500.00	\$750.00	2/23/2017	Sustain
Region 11	NV	Southern Nevada CCIM Chapter	Affiliate	Crystal R	\$2,500.00	\$750.00	4/6/2017	Sustain
Region 11	UT	BRIGHAM TREMONTON BOARD OF REALTORS	Local	Sterling R	\$2,100.00	\$315.00	5/4/2017	Sustain
Region 11	UT	TOOELE COUNTY BOARD OF REALTORS®	Local	Crystal R	\$2,700.00	\$810.00	7/27/2017	New
Region 11	UT	UTAH ASSOCIATION OF REALTORS®	State	Sterling R	\$1,000.00	\$300.00	12/1/2017	New
Region 11	UT	UtahRealEstate.com	MLS	Platinum R	\$10,000.00	\$3,000.00	11/2/2017	Sustain
		REGION 11 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$99,800.00	\$36,625.00		
		REGION 11 TOTAL FOR AFFILIATES & OTHERS			\$24,500.00	\$10,150.00		
		REGION 11 TOTAL SOFT DOLLAR INVESTMENTS			\$124,300.00	\$46,775.00		

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 12	AK	ALASKA ASSOCIATION OF REALTORS	State	Sterling R	\$1,000.00	\$300.00	1/26/2017	Sustain
Region 12	ID	GREATER IDAHO FALLS ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,035.00	\$310.50	8/17/2017	Sustain
Region 12	ID	IDAHO ASSOCIATION OF REALTORS®	State	Golden R	\$5,000.00	\$1,500.00	8/18/2017	Sustain
Region 12	ID	LEWIS CLARK BOARD OF REALTORS®	Local	Sterling R	\$2,086.87	\$626.06	11/2/2017	Sustain
Region 12	ID	UPPER VALLEY ASSOCIATION OF REALTORS®	Local	Crystal R	\$2,602.00	\$780.60	6/12/2017	Sustain
Region 12	MT	GALLATIN ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,554.00	\$466.20	1/4/2017	Sustain
Region 12	MT	Montana CRS	Affiliate	Sterling R	\$2,000.00	\$2,000.00	6/27/2017	New
Region 12	OR	Southern Oregon MLS	MLS	Golden R	\$5,000.00	\$3,250.00	5/1/2017	Sustain
Region 12	WA	CLARK COUNTY BOARD OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	5/16/2017	Sustain
Region 12	WA	Cowlitz County Title Company	Affiliate	Sterling R	\$1,000.00	\$300.00	7/1/2017	New
Region 12	WA	DiDario Colon LLC	Affiliate	Sterling R	\$1,000.00	\$300.00	2/23/2017	New
Region 12	WA	First American Title Insurance	Affiliate	Sterling R	\$1,000.00	\$300.00	7/30/2017	New
Region 12	WA	KITSAP COUNTY ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	3/14/2017	Sustain
Region 12	WA	SEATTLE KING COUNTY ASSOCIATION OF REALTORS® INC	Local	Platinum R	\$10,000.00	\$3,000.00	5/10/2017	Sustain
Region 12	WA	SNOHOMISH COUNTY CAMANO ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	9/12/2017	Sustain
Region 12	WA	SPOKANE ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/19/2017	Sustain
Region 12	WA	WASHINGTON ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	9/20/2017	Sustain
Region 12	WA	Washington CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 12	WA	WASHINGTON STATE COMMERCIAL ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	5/23/2017	Sustain
Region 12	WA	WHIDBEY ISLAND ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	10/20/2017	Sustain
Region 12	WA	Windermere - Sandpoint	Affiliate	Golden R	\$5,000.00	\$1,500.00	10/1/2017	Sustain
		REGION 12 TOTAL FOR STATE AND LOCAL ASSOCIATIONS				\$56,777.87	\$17,033.36	
		REGION 12 TOTAL FOR AFFILIATES & OTHERS				\$16,000.00	\$8,650.00	
		REGION 12 TOTAL SOFT DOLLAR INVESTMENTS				\$72,777.87	\$25,683.36	
Region 13	CA	ARCADIA ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	BAKERSFIELD ASSOCIATION OF REALTORS® INC	Local	Crystal R	\$2,500.00	\$750.00	2/11/2017	Sustain
Region 13	CA	BAY EAST ASSOCIATION OF REALTORS®	Local	Golden R	\$7,500.00	\$2,250.00	7/20/2017	Sustain
Region 13	CA	BEVERLY HILLS/GREATER LA ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	9/28/2017	Sustain
Region 13	CA	CALIFORNIA ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$3,000.00	12/6/2017	Sustain
Region 13	CA	California CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 13	CA	CALIFORNIA DESERT ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	CITRUS VALLEY ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	2/11/2017	Sustain
Region 13	CA	Combined LA Westside - CLAW	Affiliate	Platinum R	\$10,000.00	\$3,000.00	5/1/2017	New
Region 13	CA	CONEJO SIMI MOORPARK ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	CONTRA COSTA ASSOCIATION OF REALTORS®	Local	Platinum R	\$10,000.00	\$3,000.00	4/1/2017	Sustain
Region 13	CA	DELTA ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	7/20/2017	Sustain

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

Region 13	CA	EAST VALLEY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/1/2017	Sustain
Region 13	CA	High Desert REALTORS	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	IMPERIAL VALLEY BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 13	CA	INLAND VALLEYS ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	LAGUNA BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	5/1/2017	Sustain
Region 13	CA	LODI ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	NEVADA COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	NORTH BAY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	NORTHERN SOLANO COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	9/28/2017	Sustain
Region 13	CA	OAKLAND ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	PALM SPRINGS REGIONAL ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 13	CA	Palos Verdes Peninsula R. E.	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	PASADENA FOOTHILLS ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	New
Region 13	CA	PISMO COAST ASSOCIATION OF REALTORS® INC	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	PLACER COUNTY ASSOCIATION OF REALTORS®	Local	Crystal R	\$3,500.00	\$1,050.00	2/11/2017	Sustain
Region 13	CA	RIM O' THE WORLD ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	9/28/2017	Sustain
Region 13	CA	SACRAMENTO ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	SAN DIEGO ASSOCIATION OF REALTORS	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	SAN FRANCISCO ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	SANTA BARBARA ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	7/20/2017	Sustain
Region 13	CA	SANTA CLARA COUNTY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	SHASTA ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	4/1/2017	Sustain
Region 13	CA	SILICON VALLEY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	SOUTH BAY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	Southland Regional Association	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	CA	SOUTHWEST RIVERSIDE COUNTY ASSOCIATION OF REALTORS®	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	THE INLAND GATEWAY ASSOCIATION OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/11/2017	Sustain
Region 13	CA	TRI-COUNTIES ASSOCIATION OF REALTORS	Local	Golden R	\$5,000.00	\$1,500.00	4/1/2017	Sustain
Region 13	CA	TULARE COUNTY ASSOCIATION OF REALTORS®	Local	Sterling R	\$2,000.00	\$600.00	4/1/2017	Sustain
Region 13	CA	WEST SAN GABRIEL VALLEY ASSOCIATION OF REALTORS® INC	Local	Golden R	\$5,000.00	\$1,500.00	2/11/2017	Sustain
Region 13	GU	GUAM ASSOCIATION OF REALTORS®	State	Sterling R	\$1,000.00	\$300.00	10/11/2017	Sustain
Region 13	HI	HAWAII ASSOCIATION OF REALTORS	State	Platinum R	\$10,000.00	\$10,000.00	4/20/2017	Sustain
Region 13	HI	Hawaii CRS	Affiliate	Sterling R	\$1,000.00	\$1,000.00	4/17/2017	New
Region 13	HI	HONOLULU BOARD OF REALTORS® INC	Local	Golden R	\$5,000.00	\$4,000.00	7/27/2017	Sustain
Region 13	HI	KAUAI BOARD OF REALTORS®	Local	Sterling R	\$1,000.00	\$300.00	2/10/2017	New
Region 13	HI	REALTORS® ASSOCIATION OF MAUI, INC.	Local	Sterling R	\$1,000.00	\$300.00	7/26/2017	Sustain
		REGION 13 TOTAL FOR STATE AND LOCAL ASSOCIATIONS			\$156,500.00	\$56,450.00		

2017 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF November 30, 2017

		REGION 13 TOTAL FOR AFFILIATES & OTHERS			\$12,000.00	\$5,000.00		
		REGION 13 TOTAL SOFT DOLLAR INVESTMENTS			\$168,500.00	\$61,450.00		
		GRAND TOTAL FOR STATE & LOCAL ASSOCIATIONS			\$1,296,723.45	\$406,374.12		
		GRAND TOTAL FOR AFFILIATES & OTHERS			\$234,000.00	\$86,715.00		
		GRAND TOTAL FOR ALL SOFT DOLLAR MAJOR INVESTORS			\$1,530,723.45	\$493,089.12		